

## Shawano Hockey League Profit & Loss Prev Year Comparison

01/08/12

Accrual Basis

July through December 2011

	Jul - Dec 11	Jul - Dec 10	\$ Change	% Change
<b>Income</b>				
43400 · Contributions	11,930.00	11,299.79	630.21	5.6%
45000 · Interest-Savings, Short-term CD	130.19	399.93	-269.74	-67.5%
46400 · Fundraising Income				
46410 · Sign Advertising	4,575.00	6,550.00	-1,975.00	-30.2%
46415 · Book Advertising	0.00	440.00	-440.00	-100.0%
46424 · Pizza Sales	0.00	3,662.00	-3,662.00	-100.0%
46441 · Rental Revenue - Other	2,462.50	125.00	2,337.50	1,870.0%
46450 · Christmas Raffle	6,080.00	6,005.00	75.00	1.3%
46455 · Other Raffles	2,145.00	704.50	1,440.50	204.5%
46460 · Fundraising	2,729.00	3,773.00	-1,044.00	-27.7%
<b>Total 46400 · Fundraising Income</b>	<b>17,991.50</b>	<b>21,259.50</b>	<b>-3,268.00</b>	<b>-15.4%</b>
47200 · Program Income				
47220 · Rental Revenue - Local	3,680.00	2,670.00	1,010.00	37.8%
47235 · Entry Fees	7,250.00	6,200.00	1,050.00	16.9%
47240 · Learn to Skate Fees	1,475.00	2,600.00	-1,125.00	-43.3%
47250 · Figure Skate Fees	1,320.00	1,477.50	-157.50	-10.7%
47260 · Power Skate Fees	1,650.00	1,940.00	-290.00	-15.0%
47270 · Open Hockey Fees	154.00	625.00	-471.00	-75.4%
47275 · Adult Hockey	955.00	1,090.00	-135.00	-12.4%
47280 · Open Skate	3,659.00	3,685.05	-26.05	-0.7%
47290 · Other Clinics	922.00	0.00	922.00	100.0%
<b>Total 47200 · Program Income</b>	<b>21,065.00</b>	<b>20,287.55</b>	<b>777.45</b>	<b>3.8%</b>
47500 · Membership Dues	13,763.10	12,904.50	858.60	6.7%
48000 · Sales Income				
48020 · Concessions	9,057.07	7,237.76	1,819.31	25.1%
48030 · Pro Shop Sales	1,155.00	839.50	315.50	37.6%
48040 · Car Wash Card Sales	960.00	320.00	640.00	200.0%
48050 · Spiritwear Sales	642.00	715.00	-73.00	-10.2%
48060 · Skate Sharpening	433.00	528.00	-95.00	-18.0%
48090 · Skate Rental	1,841.00	762.00	1,079.00	141.6%
<b>Total 48000 · Sales Income</b>	<b>14,088.07</b>	<b>10,402.26</b>	<b>3,685.81</b>	<b>35.4%</b>
<b>Total Income</b>	<b>78,967.86</b>	<b>76,553.53</b>	<b>2,414.33</b>	<b>3.2%</b>
<b>Cost of Goods Sold</b>				
50700 · Cost of Sales -				
50710 · Cost of Sales - Concessions	6,385.36	4,475.37	1,909.99	42.7%
50720 · Cost of Sales - Pro Shop	988.17	286.20	701.97	245.3%
50730 · Cost of Sales - Spiritwear	454.25	1,128.00	-673.75	-59.7%
50740 · Cost of Sales - Car Wash Cards	600.00	600.00	0.00	0.0%
50750 · Cost of Sales - Pizza	0.00	2,445.50	-2,445.50	-100.0%
<b>Total 50700 · Cost of Sales -</b>	<b>8,427.78</b>	<b>8,935.07</b>	<b>-507.29</b>	<b>-5.7%</b>
<b>Total COGS</b>	<b>8,427.78</b>	<b>8,935.07</b>	<b>-507.29</b>	<b>-5.7%</b>
<b>Gross Profit</b>	<b>70,540.08</b>	<b>67,618.46</b>	<b>2,921.62</b>	<b>4.3%</b>
<b>Expense</b>				
62800 · Facilities and Equipment				
62820 · Rink & Ice Expenses	3,124.94	5,984.40	-2,859.46	-47.8%
62840 · Equipment Maintenance	785.12	2,856.65	-2,071.53	-72.5%
62850 · Building Maintenance	0.00	101.68	-101.68	-100.0%
62890 · Rent	19,250.00	24,750.00	-5,500.00	-22.2%
<b>Total 62800 · Facilities and Equipment</b>	<b>23,160.06</b>	<b>33,692.73</b>	<b>-10,532.67</b>	<b>-31.3%</b>
65000 · Operations				
65010 · Player Dues	2,485.00	2,240.00	245.00	10.9%
65015 · Tournament Fees	3,300.00	0.00	3,300.00	100.0%
65020 · Postage, Mailing Service	35.20	27.60	7.60	27.5%
65030 · Printing and Copying	756.20	34.00	722.20	2,124.1%
65035 · Signage	0.00	490.00	-490.00	-100.0%
65040 · Supplies	1,438.81	1,073.94	364.87	34.0%
65045 · Uniforms & Equipment	5,367.20	0.00	5,367.20	100.0%
65050 · Telephone, Telecommunications	508.68	378.40	130.28	34.4%
65060 · Licenses & Permits	64.00	294.34	-230.34	-78.3%
65065 · Memberships	90.00	177.25	-87.25	-49.2%
65070 · Refereeing	862.25	319.75	542.50	169.7%
65080 · Coaching Expenses	1,925.00	710.00	1,215.00	171.1%
65085 · Fundraising Expenses	1,437.50	3,343.58	-1,906.08	-57.0%
65090 · Raffle Expenses	3,525.54	3,287.80	237.74	7.2%
<b>Total 65000 · Operations</b>	<b>21,795.38</b>	<b>12,376.66</b>	<b>9,418.72</b>	<b>76.1%</b>

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<b>65100 · Other Types of Expenses</b>				
65110 · Advertising Expenses	72.00	3,087.90	-3,015.90	-97.7%
65120 · Insurance - Liability, D and O	2,718.00	2,991.00	-273.00	-9.1%
65160 · Other Costs	-50.00	0.00	-50.00	-100.0%
65170 · Sales Tax	102.01	1,706.16	-1,604.15	-94.0%
<b>Total 65100 · Other Types of Expenses</b>	<u>2,842.01</u>	<u>7,785.06</u>	<u>-4,943.05</u>	<u>-63.5%</u>
<b>Total Expense</b>	<u>47,797.45</u>	<u>53,854.45</u>	<u>-6,057.00</u>	<u>-11.3%</u>
<b>Net Income</b>	<u><u>22,742.63</u></u>	<u><u>13,764.01</u></u>	<u><u>8,978.62</u></u>	<u><u>65.2%</u></u>